

**Top Producer
2012
Conference**

**NCL NORWEGIAN
CRUISE LINE®**



Produce \$3 Million with our office and cruise Alaska with us!

MARK YOUR CALENDAR!

The trip takes place
July 14th through July 21st, 2013

**Unkefer & Associates is pleased to announce
our 2012 top producer conference!**

Get your production going right now to qualify
for our amazing conference.

Join us for a 8 day, 7 night cruise of Alaska on the
Norwegian Pearl cruise ship

Ports of call:

Seattle, WA
Juneau, AK
Skagway, AK
Ketchikan, AK
Victoria, BC, Canada
Seattle, WA

See more at: <http://www.unkefer.net/tpc2012>

unkefer
& associates
800.523.5851

Qualified Agents

Agent must be directly contracted with Unkefer & Associates.

Agents must be in good standing at the end of the
qualifying period to be invited to attend the conference.

Conference attendance is by invitation only for the
contracted agent and one guest only.

Qualifying Period

The Period is from January 1, 2012 to December 31, 2012.

Qualifying Production

Paid premium issued through Unkefer & Associates during the
Qualifying period for any of the companies the agent is
contracted with Unkefer & Associates.

Paid Annuity or Single Premium Life premium or Qualifying
Premium: \$3,000,000.

Universal Life target premium counts at a 1:5 ratio towards
qualifying production. ie. \$2,000 of target premium = \$10,000
of Qualifying Premium.

SPIA premium is not included in Qualifying Premium

All qualifying premium/business must be in force at the time
of departure.

Additional Information

Trip cash-outs are not available. No substitutions will be
allowed.

Unkefer & Associates will make all travel arrangements.

Due to airline and vendor restrictions, deviations to the
travel arrangements will be at the expense of the qualifier.

Unkefer & Associates reserves the right to make contest
changes or substitutions.

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We are extremely excited to announce a truly outstanding incentive trip for our producers. All you have to do is produce \$3 million in paid annuity sales between January 1, 2012 and December 31, 2012 (see qualification rules for details).



Explore the glaciers of Alaska aboard the Norwegian Pearl! The Pearl itself has a bowling alley, rock climbing wall, 16 delicious dining options, 13 bars and lounges, casino, spa, pools, fitness center, The Haven Garden Villas and so much more make this Jewel Class cruise ship a destination of her own.

There's no better way for you and your significant other to see Alaska and the Inside Passage. The Alaska cruise starts from Seattle. Be ready for amazing views and wildlife like nowhere else. On board relax in the Mandara Spa with a massage, check out the casino or just soak in a hot tub and watch the scenery glide by.

Other attractions on the pearl include the Body Waves Fitness Center, jogging/walking track, basketball/volleyball,/tennis court, climbing wall, Corona Cigar Club, Stardust Theater, Chapel, Library, trade route boutiques, and a video arcade.





7 Day Glacier Bay Cruise

Trip dates
July 14th
through
July 21st, 2013

Ports of Call (itinerary subject to change)

Sunday - Seattle - Departure 4:00 PM

Seattle sits on the slip of land between Puget Sound and Lake Washington, with the Olympic and Cascade Mountains serving as a dramatic backdrop for this oh-so cosmopolitan city. Soar up the futuristic Space Needle and experience the views atop this stunning landmark created for the 1962 World's Fair.

Monday - At Sea

Tuesday - Juneau - Arrival 2:00 PM - Departure 10:00 PM

Juneau has been called "Alaska's peak experience," certainly due in part to its unparalleled glacier viewing from such places as Tracy Arm Fjord, the Juneau Icefields and Glacier Bay National Park. Kayak up one of the area's many protected waterways, go flightseeing, tour historic downtown or try your hand at panning for gold.

Wednesday - Skagway - Arrival 7:00 AM - Departure 8:15 PM

In a single year from 1896 to 1897, this remote town along the Inside Passage grew from a few tents to a city of 20,000 gold seekers. Today, travelers come in search of other riches – to experience yesteryear along Skagway's charming boardwalk lined with buildings that replicate those Gold Rush days.

Thursday - Cruise Glacier Bay

Friday - Ketchikan - Arrival 6:00 AM - Departure 1:30 PM

Its Tlingit Indian name, Kach Khanna, means "spread wings of the eagle." Chances are you'll see one of these magnificent birds perched atop a Sitka tree. Thanks to its abundant rainfall, Ketchikan is surrounded by some of the world's most lush wilderness.

Saturday - Victoria, BC, Canada - Arrival 6:00 PM - Departure 11:59 PM

Roam the spacious lawns of stunning Butchart Gardens with its exotic flora, unusual topiary and exquisite fountains. Explore historic Bastion Square, the treasures of Chinatown and the many sights and sounds to be found along the boardwalk of the Inner Harbour.

Sunday - Seattle - Arrival 8:00 AM

